



## Community Partnership Exploration

Name of Prospective Partner \_\_\_\_\_

Mission of the Partner:

Primary Service Population of the Partner:

Types of Programs Offered by Partner:

1. Is this partner:
  - An intentional choice resulting from a strategic match with church calling and gifts?
  - A partnership of opportunity that allows for some short-term exploration and relationship building?
  - I am not sure, we are just exploring.
2. Has the partner worked with faith based groups before? If so, in what format and with whom? If not, what is prompting them to want to work with you?
3. What would a win look like for your team with this partner? (if we could....then....)
4. What would a win look like for the partner in working you and your team?
5. What is the primary resource match between you and the partner?
6. Have you:
  - Reviewed the partner's website?
  - Attended services and other meetings lead by the partner?
  - Talked with at least two other organizational leaders who partner with this group?
  - Reviewed affiliated national sites or organizational web sites?
7. What would the impact on your team and church be as a result of this partnership?
8. What kind of restrictions would your team members face related to sharing their faith? What kind of freedom would you have to invite those you serve and serve with to participate in church activity?

9. Which of the following line up with your church growth OR church missions focus
- People served by this organization
  - People supporting this organization
  - People volunteering with this organization
10. Does the partner clearly know that you are faith sponsored/ supported?
11. Are you developing a strong personal relationship with the leader (s) of the partner?
12. What is the attitude of
- Board of directors toward faith based partners?
  - Middle managers toward faith based partners?
  - Line staff toward faith based partners?
13. What kind of community statement does a public partnership between you and this organization make?
14. What is the impact of this partnership on your brand?
15. What are your primary goals for this partnership?
16. Would you be content to have a long term partnership in which you support the goals and services of the other organization?
17. How stable in the partner organization based upon
- a. Length of time in the community
  - b. Stable funding resources
  - c. Broad acceptance in the community
18. Who is the initiator in this relationship? Are you pushing beyond the partner's comfort zone, or are they pushing you beyond yours?
19. What would be the expense for this partnership?
20. Do you have evidence within your leadership structure that this partnership is a good idea?